



GOVNET
Romania's Business News Gate

BÖWE SYSTEC Austria

2018

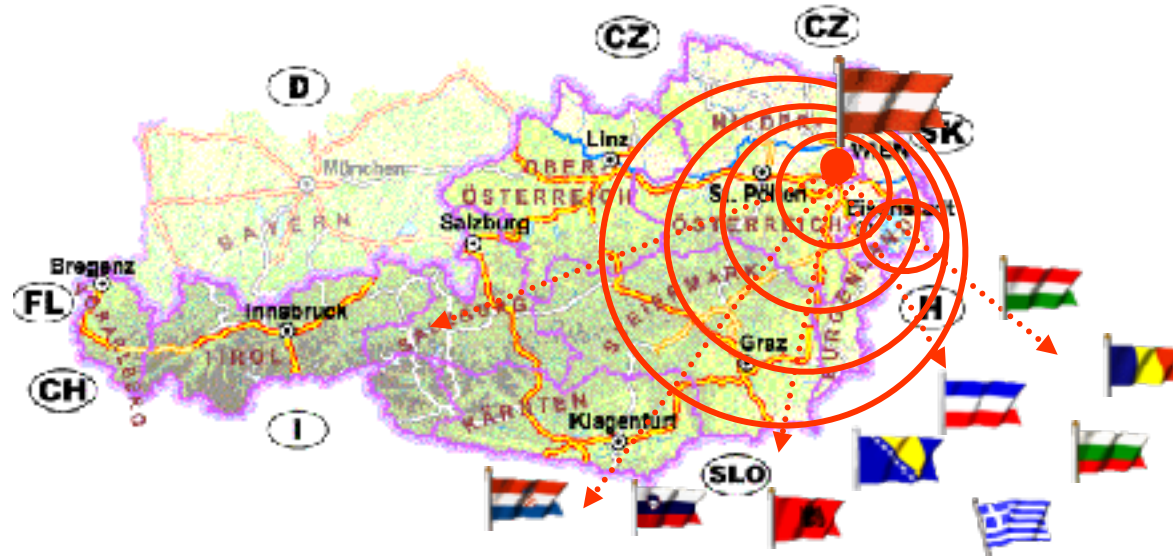
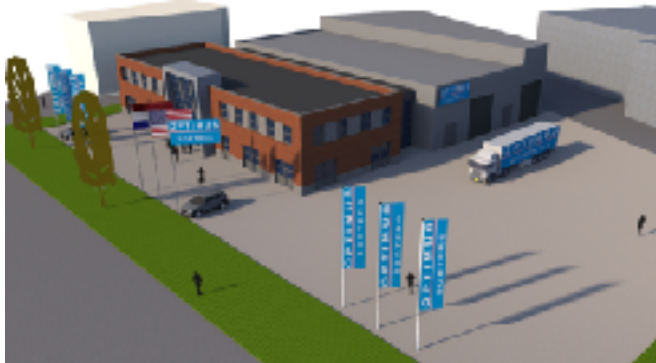
Main Ambitions for Innovative Solutions

dealing with current changes to achieve better services



BÖWE SYSTEC organization

Romania since 2008



Focus on improving the representation of BÖWE GROUP in marketing, sales & service for the entire area.

Development of **strategic partnerships** in the responsibility led and supported by BÖWE SYSTEC Austria.



2018 Ing. Tomas Veigl

60 Years in the Postal Market

Unique products made in Germany - from cutters to complete logistic solutions



1963	1973	1974	(50') Original 1976	(501 HS) 1988	1991	1993
Porsche 911 (original model)	Porsche 911S (G-Modell)	Porsche 911 (Turbo)		Porsche 911 (964)		Porsche 1 (903)
						
Porsche original 911 / 1963 › 2 liter displacement and 130 HP › 6 cylinder Boxer engine › 0 – 100 km/h in 9,1 s			Porsche 964 / 1988 › 3,6 liter displacement and 250 HP › With servo control, ABS and airbags › 0 – 100 km/h in 5,7 s			

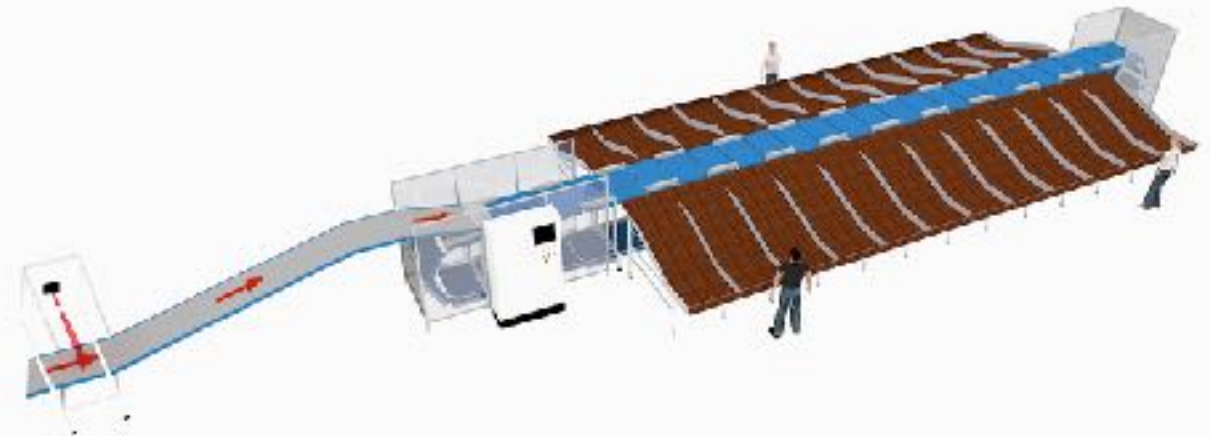
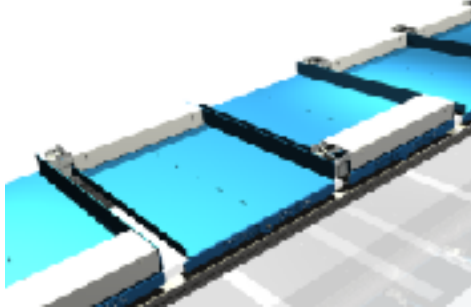
OptiSorter

horizontal & vertical for



postal // e-commerce // retail

our contribution for **INNOVATIVE SERVICE FORMATS** and **ADDED VALUE**



pitching of our sorters // focus on sorting < 30kg

- ✓ References worldwide
- ✓ Applications
- ✓ Flexibility
- ✓ ROI
- ✓ SMART Mixed mail solution
- ✓ Solution approach full integration in process
- ✓ Reference installation
- ✓ Cooperation with local associations →



- ✓ Scope of delivery POST / retail / e-commerce



- ✓ Abilities
- ✓ Core competence
- ✓ Picking solutions
- ✓ Level of integrity
- ✓ Hardware solutions
- ✓ Software solutions

OPTIsort

Our flexible sorting solution for



postal // e-commerce// retail

Project Management



Manufacturing and Assembling



Sales, Design and Engineering



Service and Maintenance



Controls and Software



Installation and Commissioning



References → all big players are counting on BÖWE



Worldwide almost 100 running installations / focus on Romania

Retail: Fashion, DIY, Food, Agriculture



E-Commerce

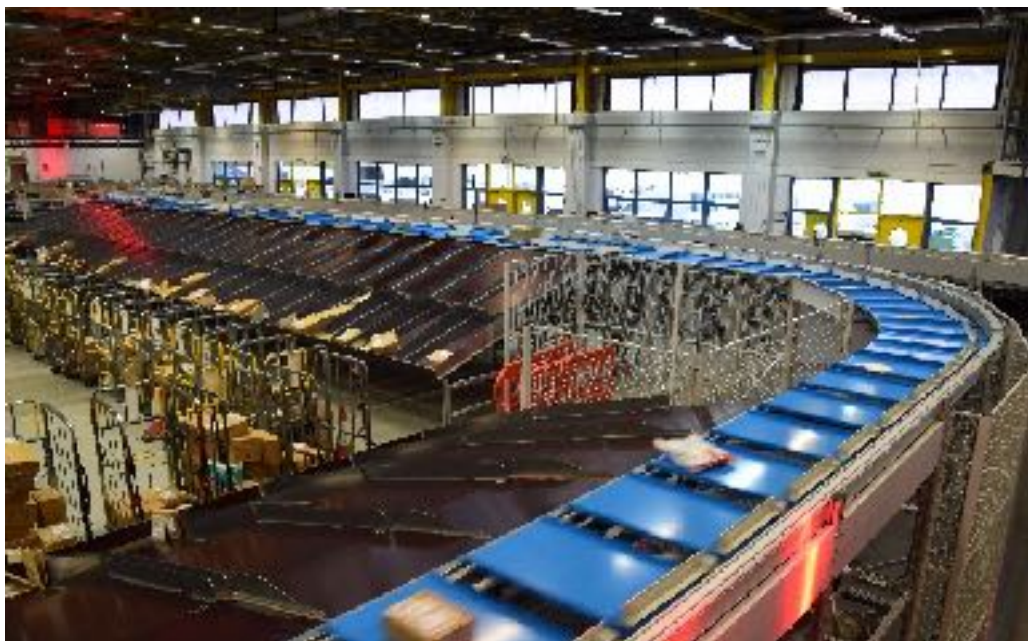
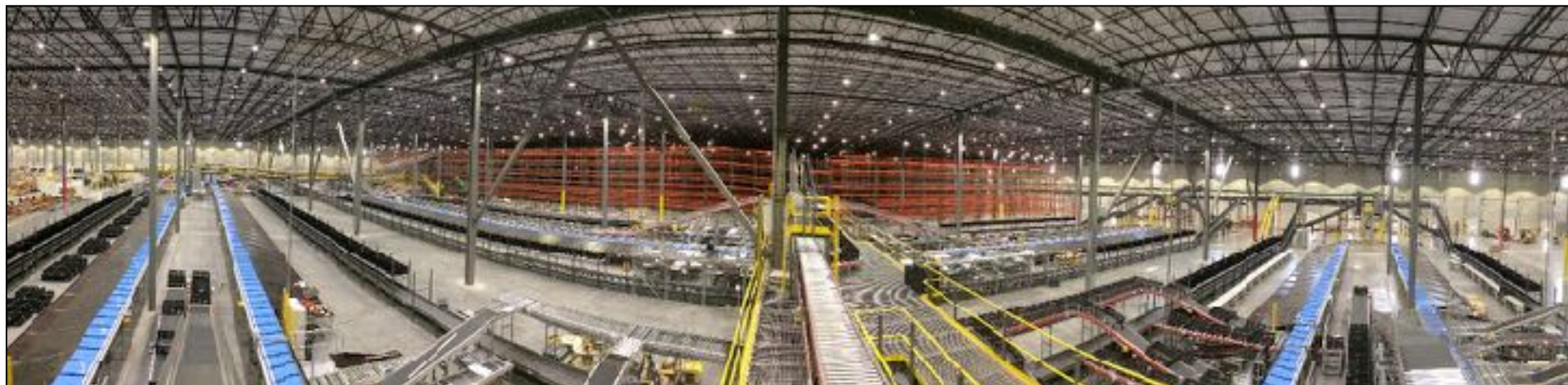


Integrators / 3-PL



World Wide Installations

Video clip all branches





Coming together is a

beginning

Keeping together is

progress

Working together is

success

TEAM AUSTRIA 2008 – 2018

INTERNAL & EXTERNAL

→ 2018 - 2028